

Artá Capital wins the Ascri Award for the Best Growth Capital Transaction

- Following the entry of Artá, Alvinesa has strengthened its position as a world leader in the natural ingredients sector, doubling its EBITDA in four years.
- This is the fourth award that Artá has obtained from Ascri in the last 6 years.

Madrid, 8 July 2021 - Artá Capital, a Private Equity firm specialising in the mid-market in Spain and Portugal, has received the award given by the Spanish Association of Capital, Growth and Investment (Ascri) for the Best Growth Capital Transaction for its stake sale in Alvinesa Natural Ingredients. Alvinesa is a company focused in the production of natural ingredients from grape by-products, being a clear example of a circular economy business model. This is the fourth award that Ascri has granted to Artá Capital in the last 6 years.

Ascri has recognised the work of Artá Capital in pushing Alvinesa Natural Ingredients' expansion, where it held a stake from 2017 to 2021. During this time, Artá helped the company become a world leader in its sector of activity and double its EBITDA.

In these four years, the company has strategically repositioned itself from a traditional alcohol distillery to a leading natural ingredients producer with a sustainable business model based on circular economy. The measures taken since 2017 include:

- The development of new business lines of high added-value ingredients (polyphenols, colourants, polysaccharides, etc.) and second-generation bioethanol
- A relevant increase in sourced raw materials and improvements in R&D processes that enabled a substantial optimisation of raw material yields
- Change in end markets mix, reducing the weight of the wine market in favour of new areas such as food and nutraceuticals
- The internationalisation of the company

In 2021, Artá Capital's entire stake was sold through a competitive auction to an international investment fund.

Artá Capital had already received awards from Ascri for the Berlys/Panasa, Flex and Pepe Jeans operations in previous editions.

Artá Capital currently manages two investment vehicles: Deyá Capital (€400m, in divestment period) and Artá Capital Fund II (€400m, in investment period). Both funds focus on minority and majority capital investments in medium-sized unlisted companies in Spain and Portugal. Artá Capital will soon launch its third fund with a target size of €400m.



About Artá Capital

Artá Capital is an Iberian mid-market private equity firm. Since 2007, Artá has invested c.€600m and generated €250m of co-investment in 16 leading companies in Iberia, of which 9 have already been divested. Artá specialises in investing alongside families and entrepreneurs in proven business models with international growth and consolidation projects through acquisitions (more than 30 acquisitions carried out through portfolio companies).

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